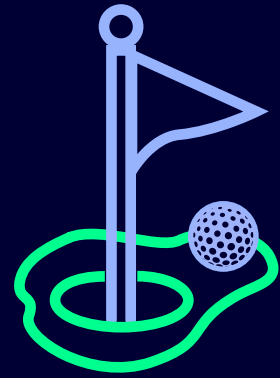


# XM Cyber Helps Golf Club St.Leon-Rot Gain Visibility and Strengthen IT Security



## The Challenge

### Small Team, Big Security Gaps

Golf Club St.Leon-Rot is one of the most well-known golf clubs in Germany. For Johannes Hofmann, the club's IT Manager, managing IT security was only one part of a much broader role.

Hofmann's team, consisting of just three people, believed they had a good handle on their environment – until they tried XM Cyber.

"I always thought that because our environment is small, I knew everything that was going on. Then we used XM Cyber, and it uncovered issues that weren't even on my radar. They were obvious once I saw them, but I had no idea before."

The club realized they needed better visibility and a structured approach to address critical risks – especially around Active Directory, which XM Cyber revealed was poorly protected.

## The Solution

### Structured Rollout with Ongoing Support

The decision to adopt XM Cyber came through a recommendation, and it quickly proved its value. "We weren't particularly looking for a solution," Hofmann recalls. "But a fellow CISO told us about XM Cyber and saw that it's a very good product and it could help us a lot, so then we gave it a try."

XM Cyber's customer success team provided hands-on guidance throughout the deployment. "The deployment was very good. We had lots of help from XM Cyber with our customer success manager," Hofmann said. "We made a step-by-step plan, rolled out the XM Cyber sensors, and tackled each task in order. Everything worked smoothly, and we're still following that roadmap."

**Name:**

Johannes Hofmann

**Title:**

IT Manager

**Organization:**

Golf Club St.Leon-Rot

**Region:**

Germany

**Challenge:**

Gaining visibility and strengthening security with a small IT team

[Read the Case Study ►](#)



**I always thought I knew everything. Then XM Cyber revealed issues I didn't have on my radar."**