

XM Cyber Helps Jerusalem Municipality Strengthen Security and Gain Visibility



The Challenge

Establishing Security in a Complex Environment

When Yonatan Grunwald joined the Jerusalem Municipality as an information security expert, his first priority was clear. He needed to build a security program for an environment that had expanded dramatically over decades.

"There was no dedicated security team or defined policies," Grunwald explained. "The network had grown layer by layer. We needed a way to map it and understand where we were exposed."

The challenge was visibility. The team needed a clearer view of the environment to pinpoint risks and create a structured plan to protect it.

The Solution

Fast Deployment and a Clear Plan

When the team evaluated solutions, XM Cyber stood out for its ability to deliver value quickly.

"The ease of implementation and speed to results were critical," Grunwald said. "In the first deployment, we identified gaps that allowed us to act right away."

The platform became the foundation for a structured, long-term plan. "We started with urgent fixes," he explained. "Then we created a program of two-to three-week missions that steadily improved our security posture."

XM Cyber also provides the reporting and dashboards the team needs to communicate progress. "We can show management what we are doing, where we are improving, and how their support is driving results," Grunwald noted.

Name:

Yonatan Grunwald

Title:

Information Security Expert

Organization:

Jerusalem Municipality

Region:

Israel

Challenge:

Establishing a structured security program and gaining visibility across a large, complex network

Read the Case Study ▶



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Benefits and Outcomes

Measurable Progress and Stronger Alignment

The XM Cyber implementation has delivered clear value from the outset, including:

- Immediate wins Early scans revealed configuration issues, including Active Directory gaps, that the team was able to resolve quickly.
- Verifiable improvements "After each change, XM Cyber shows us the impact. We have seen our security scores rise in measurable ways," Grunwald said.
- Enhanced communication with leadership "The ability to share progress in simple, visual terms helps us build confidence and secure the resources we need."

XM Cyber's success team also played a significant role. "We are a small team. Their regular check-ins keep us focused and help us move forward," Grunwald said.

Recommendation and Future Outlook

A Trusted Solution for Ongoing Improvement

Grunwald recommends XM Cyber to his peers. "I always say, I envy the XM Cyber sales team," he quipped. "It is an easy product to recommend. I have already suggested it to colleagues and will continue to do so."

The Jerusalem Municipality plans to keep using XM Cyber to expand visibility, validate results, and strengthen its security strategy over time.



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Rapid Deployment



Measurable Risk Reduction



Actionable Roadmap for Security Improvements

