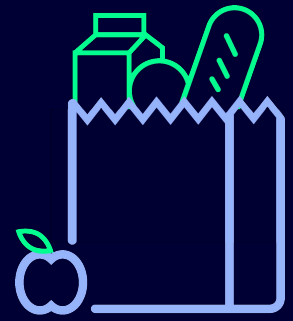# XM Cyber Helps Lidl Spain Focus on What Matters Most

The Challenge

Managing Risk at Scale

For Josep Mulero, Information Security Officer at Lidl Spain, the challenge was clear: traditional tools generated a flood of data, but not the clarity his team needed to act efficiently.

"We used vulnerability scanners, and they always produced a long list of issues," Josep said. "Even if you stay on top of it, new ones keep coming. The real challenge was knowing which vulnerabilities and exposures matter most – and that's where XM Cyber helps".

With a small team that needs to balance security with many other responsibilities, efficiency is critical at Lidl Spain.

"In information security, there's always more to do," he explained. "You're not just fixing vulnerabilities – you're handling certifications and many other tasks. You don't have time for everything, so optimizing the time you spend is essential."

The Solution

A Virtual Twin and Smooth Deployment

XM Cyber's exposure-driven approach gives Lidl a way to focus on the risks that can truly impact the business.

"What I like about XM Cyber is its virtual twin of our environment," Josep said. "It doesn't analyze the production environment directly, which gives us peace of mind because we can't afford to risk disrupting our systems or sales."

The deployment was fast and frictionless. 'The process was smooth. We rolled it out across all devices quickly and without any trouble, which really surprised us," said Josep.

From the start, the platform delivered clear value. "We found misconfigurations that other tools had never shown us," he said. "They were easy to fix, and solving them gave us confidence that we were addressing real issues we didn't even know existed."

Name:
Josep Mulero Garriga

Title:
Information Security Officer

Organization:
Lidl Spain

Region:
Spain

Challenge:
Focusing on the vulnerabilities that matter most while improving efficiency and visibility

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Read the Case Study ▶

"
The real challenge was knowing which vulnerabilities mattered most – and that's where XM Cyber helped."

Benefits and Outcomes

Efficiency, Focus and Confidence

XM Cyber has transformed how Lidl Spain prioritizes and addresses security risks:

- Sharper focus on real risk – "XM Cyber helps us focus on what matters. We spend our time on the issues that truly protect the company."
- Fast results with no disruption – "The deployment was smooth and quick. It was a pleasant surprise."
- Actionable findings – "We discovered misconfigurations we never saw with other solutions, and fixing them made us feel more secure."
- User-friendly interface – "The interface is intuitive. After just a few instructions, you can get to what you need quickly and easily."
- Expert support – "The support team knows the product inside out. Whenever we need help, they always have a solution."

Josep also praised XM Cyber's partners program. "I'm part of their Ambassador Program. The relationship is excellent – they almost feel like part of our team."

Recommendation and Future Outlook

"I Really Recommend It"

For Josep, XM Cyber is a powerful tool for any security team.

"I absolutely recommend XM Cyber," he said. "It helps you focus on the right vulnerabilities and even uncovers misconfigurations that other tools miss."
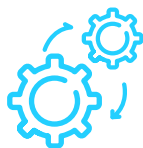
Lidl Spain continues to rely on XM Cyber to reduce risk, improve efficiency, and keep its security team focused on what matters most.

> **We found misconfigurations that other tools had never shown us."**

> **The interface is intuitive. You can get to what you need quickly and easily."**

> **I absolutely recommend XM Cyber – it helps you focus on what really matters."**
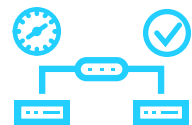
| **Virtual Twin of the Environment** | **Prioritized Remediation** | **Misconfiguration Detection** | **Efficient, Low-Impact Deployment** |