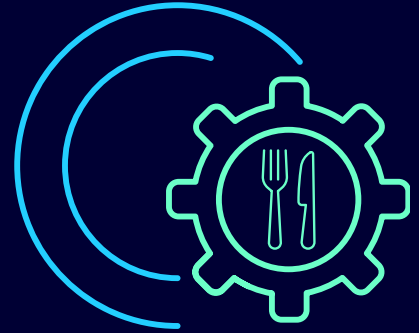


How ONNERA Group Gained Visibility and Reduced Cyber Risk with XM Cyber



The Challenge

Navigating Complexity and Enhancing Visibility

ONNERA Group, a dynamic industrial group within the Mondragón Corporation, faces a unique challenge: managing the security across seven distinct operating companies, each with its own systems and pace. Their business lines span industrial laundry equipment manufacturing and hospitality solutions, demanding a flexible and robust security strategy.

As Iñaki Bizarro, ONNERA Group's Head of Systems (responsible for systems, networks, and cybersecurity), noted, alignment was critical: "Each company moved at its own pace, and aligning our cybersecurity efforts across the group was a key focus."

While regular audits offered useful, high-level snapshots, ONNERA Group needed a way to transform its security posture from a point-in-time assessment to a continuous improvement model. They recognized the urgent need for real-time visibility that could keep pace with their ambitious digitalization strategy.

Industry:

Manufacturing for hospitality and catering solutions

Name:

Iñaki Bizarro

Job title:

Head of Systems, ONNERA Group

Objective:

Visibility, risk reduction, and continuous improvement

The Solution

Continuous Risk Visibility and Prioritized Action

A strong recommendation led Bizarro to adopt XM Cyber. What immediately set the solution apart was its proactive and prescriptive approach to risk management. XM Cyber goes beyond simply flagging vulnerabilities; it maps attack paths, provides multiple remediation options, tracks progress, and ensures no critical exposure is overlooked. "XM Cyber doesn't just show you problems - it helps you fix them, offers options, and follows up," Bizarro noted. "That's what made it different and valuable for us."

The platform enabled the ONNERA Group team to gain real-time insights and prioritize the most critical exposures. This led to the implementation of clear, achievable remediation goals, typically set every 15 days. With continuous monitoring, the team could finally focus their limited resources on high-impact issues, systematically reducing the group's overall cyber risk.



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Benefits and Outcomes

Clear Focus, Ongoing Progress, and Risk Reduction

Since partnering with XM Cyber, ONNERA Group has achieved significant improvements in both efficiency and security culture:

- **Improved Visibility & Focus:** The guesswork has been eliminated. The team now clearly understands the key issues that need immediate attention, drastically reducing frustration.
- **Efficient Prioritization:** Critical exposures are tackled systematically with set remediation timelines and measurable progress, ensuring resources are always directed where they matter most.
- **Culture of Continuous Improvement:** Security is no longer a static task. XM Cyber reinforces a mindset of ongoing vigilance and action, adapting as the environment changes.
- **Stronger Collaboration:** XM Cyber's dedicated team actively supports ONNERA Group, ensuring the solution delivers maximum value through consistent engagement and follow-up.

As Bizarro summarized: "The tool gives us a clear focus. It shows where we need to act and helps us steadily reduce our risk exposure."



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Recommendation and Future Outlook:

Security as a Continuous Effort

ONNERA Group highly recommends XM Cyber to any organization seeking a practical and proactive approach to cybersecurity. The platform has helped their small team instill a culture where security is an ongoing, manageable process, not just a one-time fix. "XM Cyber forces us to stay engaged," Bizarro emphasized. "It's not like antivirus software that you install and forget. With this tool, you understand that cybersecurity is continuous - and you have support to keep moving forward."

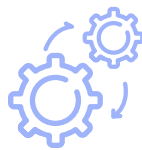
Looking ahead, ONNERA Group plans to continue leveraging XM Cyber to adapt to emerging threats, maintain strong cyber resilience, and confidently support its group-wide digitalization efforts.



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**Real-Time Visibility into
Cyber Risk**



**Prioritized Remediation for
High-Impact Issues**



**Continuous Improvement and
Lower Exposure**