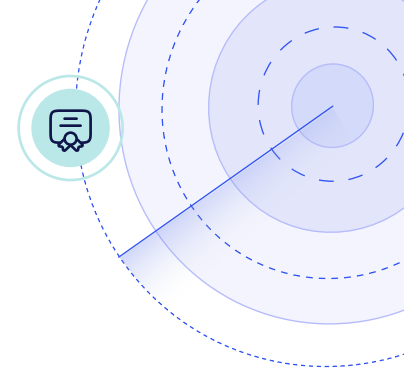


# Enhancing the M&A Security Lifecycle



## The Challenge:

Mergers and acquisitions introduce security challenges in three main phases:

- **Due Diligence Phase:** What are the risks of buying? This requires an initial risk assessment that is confidential, non-intrusive, and provides clear quantification of risk.
- **Integration Phase:** How do we connect the new environment fast and secure? This requires an in-depth risk assessment and prioritization to meet a fast Time-To-Market.
- **Post-Merger Phase:** How do we stay secure? This requires unified and continuous exposure management with maximum deployment coverage.

## What Do We Offer?

The workshop provides an operational framework for securing the entire M&A lifecycle. We discuss how XM Cyber empowers your due diligence with external exposure intelligence, before you close the deal.

We then help you enhance post-acquisition security by identifying critical threats before network integration and establish a unified, continuous exposure management program for the newly combined hybrid entity.

## The 4-Step Methodology:

There are 4 key steps to protecting your business critical assets. The Workshop agenda will take you through each one in depth:

## Workshop Agenda

### 1. Due Diligence Enablement

Learn how to gain an initial, non-intrusive risk view of the target company. We cover the operational steps for using XM Cyber to assess the external attack surface and discover exposed credentials, empowering you to quantify hidden risks before you buy.

### 2. Enhancing the Integration Phase

This module details the "gradual waves integration plan". We provide a framework for onboarding segments, creating exposure reports, generating remediation plans, and mobilizing teams to fix issues before connecting the new network.

### 3. Enhancing the Post-Merger

Discover how to establish unified and continuous exposure management for the newly combined entity. We focus on conducting end-to-end compromise assessments and continuously monitoring the full attack surface to answer key business questions about risk.

### 4. Operationalize M&A with XM Cyber

We tie everything together by showing you how to build a repeatable process. This includes the technical kickoff, defining scopes and KPIs, and leveraging the M&A Package.

## Empower Due Diligence

Gain external exposure intelligence on the target before you close.

## Quantify Hidden Risk

Better evaluate hidden risks that could negatively impact the target's value.

## Secure Your Integration

Identify critical threats before network integration for a faster and secure Time-To-Market.

## Who Should Attend

This workshop is designed for the core security teams involved in M&A activities.

## Duration

1.5 hours for the first session, followed by additional ones if required.

Register today for your workshop and learn how to achieve unified, continuous exposure management post-merger.